

EXHIBIT SPACE RATES

Each

Booth Size	WM2024 Rate	Registrations Included
10' x 10'	\$5,400	2 Exhibit Hall
10' x 20'	\$9,465	3 Exhibit Hall
10' x 30'	\$13,765	4 Exhibit Hall
20' x 20'	\$15,615	1 Full Technical & 3 Exhibit Hall
20' x 30'	\$17,215	1 Full Technical & 4 Exhibit Hall
20' x 40'	\$19,685	1 Full Technical & 4 Exhibit Hall
20' x 60'	\$22,035	1 Full Technical & 5 Exhibit Hall
30' x 30'	\$22,145	1 Full Technical & 5 Exhibit Hall
30' x 40'	\$24,335	1 Full Technical & 5 Exhibit Hall
40' x 40'	\$28,445	1 Full Technical & 6 Exhibit Hall
Semi-Trailer Up to 70' long x 8' Wide space (Does not include lounge/exhibit space)	\$9,100	3 Exhibit Hall
Small Business Tabletop* 6" skirted table	\$1,605	1 Exhibit Hall
Small Business 10'x10'	\$3,780	1 Exhibit Hall

10x10 booth includes an 8-foot high back wall with 3-foot high side rails, (1) 500-watt power hookup, (1) exhibitor identification sign, (1) waste basket, one-time vacuum prior to show opening and daily trash service. Booths which are 10x20 or larger will include (2) 500-watt power hookups.

Booth furniture and carpet (required except for Semi-Trailer) are not included and must be ordered separately by the Exhibitor. WMS will send all an Exhibitor Service Kit containing this information to all registered Exhibitors in November.

Attendee registration(s) are included, based on booth size. Included registrations must be assigned to attendees via the Exhibitor Portal before WM2024.

A 50% deposit is due at the time of booking (within 24 hours) to secure the booth and final payments for booth space is due by December 29, 2023. Cancellations before December 29, 2023, will receive a full refund. You can pay the deposit via Credit Care, ACH or Wire transfer within the Exhibitor Registration Portal



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*Tabletop exhibit space is located within the Small Business Pavilion and are only available to qualified developing small businesses. Please reach out to <u>jcadwell@wmsym.org</u> for more information

**Small developing Businesses/Consultants qualified to the following WMS set standards:

\$5M or less in annual revenue by the company's FY (each year, not average as is the case with SBA)

- 1. 25 employees or less (each year, not average)
- 2. In business 5 years or less
- 3. Not affiliated with a Medium or Large Business, Alaska Native Corporation (ANC), or other large association.

Qualified Developing SBs in this category can return to the WMS tabletop pavilion for as many years as desired until they exceed any one of the 4 above qualifying standards, whichever comes first.)